



Unaudited Results For The Third Quarter and Nine Months Ended 31 March 2013

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Income statement for the period ended 31 March 2013

	GROUP					
	← Third Quarter Ended 31 March			→ Nine Months Ended 31 March		
	2013	2012	Change	2013	2012	Change
	S\$'000	S\$'000	+/(-)%	S\$'000	S\$'000	+/(-)%
Revenue	101,181	89,835	13	249,630	220,329	13
Cost of sales	(52,326)	(46,187)	13	(124,245)	(108,685)	14
Gross profit	48,855	43,648	12	125,385	111,644	12
Other operating income	1,315	350	n.m.	2,385	1,160	n.m.
Distribution and selling expenses	(31,104)	(27,899)	11	(83,012)	(71,696)	16
Administrative expenses	(8,019)	(8,282)	(3)	(23,950)	(19,340)	24
Operating profit	11,047	7,817	41	20,808	21,768	(4)
Foreign exchange gain/(loss)	362	33	n.m.	(164)	208	n.m.
Interest income	31	44	(30)	67	71	(6)
Interest expenses	(677)	(782)	(13)	(1,894)	(1,323)	43
Gain on bargain purchase of a business	28	-	n.m.	28	-	n.m.
Impairment of associate	-	-	n.m.	-	(7,625)	(100)
Fair value loss on derivatives	-	-	n.m.	-	(1,183)	(100)
Share of results of joint venture	-	-	n.m.	(4)	-	n.m.
Profit before taxation	10,791	7,112	52	18,841	11,916	58
Taxation	(2,300)	(1,635)	41	(5,318)	(4,594)	16
Profit for the period, net of tax	8,491	5,477	55	13,523	7,322	85
Attributable to:						
Owners of the Company	8,441	5,485	54	13,441	7,208	86
Non-controlling interests	50	(8)	n.m.	82	114	(28)
	8,491	5,477	55	13,523	7,322	85

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Statement of Comprehensive Income for the period ended 31 March 2013

	GROUP					
	Third Quarter Ended 31 March			Nine Months Ended 31 March		
	2013	2012	Change	2013	2012	Change
	S\$'000	S\$'000	+/(-)%	S\$'000	S\$'000	+/(-)%
Profit for the period, net of tax	8,491	5,477	55	13,523	7,322	85
Other comprehensive income:						
Item that will not be reclassified to profit or loss:						
Transfer from asset revaluation reserve to revenue reserve	3	-	n.m.	3	-	n.m.
Realisation of asset revaluation reserve	(3)	-	n.m.	(3)	-	n.m.
Item that may be reclassified subsequently to profit or loss:						
Currency translation adjustments on foreign operations	1,193	(2,308)	n.m.	(1,530)	1,802	n.m.
Other comprehensive income for the period, net of tax	1,193	(2,308)	n.m.	(1,530)	1,802	n.m.
Total comprehensive income for the period	9,684	3,169	n.m.	11,993	9,124	31
Attributable to:						
Owners of the Company	9,633	3,183	n.m.	11,921	8,999	32
Non-controlling interests	51	(14)	n.m.	72	125	(42)
	9,684	3,169	n.m.	11,993	9,124	31

Notes:

(i) Operating profit is arrived at after charging/(crediting) the following:

	Third Quarter Ended 31 March			Nine Months Ended 31 March		
	2013	2012	Change	2013	2012	Change
	S\$'000	S\$'000	+/(-)%	S\$'000	S\$'000	+/(-)%
Depreciation of property, plant and equipment	1,828	1,642	11	5,417	4,767	14
Amortisation of intangible assets	133	110	21	427	292	46
Gain on disposal of property, plant and equipment	(1,015)	(2)	n.m.	(1,021)	(60)	n.m.
Property, plant and equipment written off	252	109	n.m.	258	116	n.m.
Intangible assets written off	-	-	n.m.	3	-	n.m.
Write-down/(reversal of write-down) of inventories	89	-	n.m.	(377)	-	n.m.
Inventories (write-back)/written off	(1)	-	n.m.	72	-	n.m.
Bad debts written off	-	-	n.m.	4	-	n.m.
Share-based payment expenses	-	345	(100)	-	345	(100)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	31-Mar-13	30-Jun-12	31-Mar-13	30-Jun-12
	S\$'000	S\$'000	S\$'000	S\$'000
Non-current assets				
Property, plant and equipment	90,891	79,600	901	419
Investment properties	54,193	54,914	-	-
Intangible assets	3,747	2,951	11	-
Investments in subsidiaries	-	-	59,155	59,461
Investment in joint venture	21	-	-	-
Deferred tax assets	1,368	1,351	-	-
Long term investments	854	-	790	-
Amounts due from subsidiaries	-	-	36,474	30,643
	151,074	138,816	97,331	90,523
Current assets				
Inventories	69,455	65,417	-	-
Prepayments	3,993	4,469	22	16
Trade and other receivables	22,590	20,949	-	158
Amounts due from subsidiaries	-	-	32,002	27,793
Fixed bank deposits	-	11,805	-	9,000
Cash and bank balances	33,837	26,776	2,065	4,427
	129,875	129,416	34,089	41,394
Current liabilities				
Provision for long service payments	74	50	-	-
Provision for restoration costs	820	563	-	-
Tax payable	4,606	6,035	560	1,137
Interest bearing loans and borrowings	60,674	47,437	48,470	38,120
Trade and other payables	31,708	34,330	1,625	1,413
Hire purchase creditors	159	276	33	33
Deferred revenue	3,682	2,232	-	-
Derivatives	136	136	136	136
	101,859	91,059	50,824	40,839
Net current assets / (liabilities)	28,016	38,357	(16,735)	555
Non-current liabilities				
Provision for long service payments	229	206	-	-
Provision for restoration costs	2,052	2,363	-	-
Deferred tax liabilities	5,532	5,549	63	63
Long term loans from non-controlling shareholders of subsidiaries	142	145	-	-
Interest bearing loans and borrowings	7,794	9,538	6,290	7,880
3% p.a. fixed rate SGD Notes	24,149	23,624	24,149	23,624
Hire purchase creditors	501	537	337	136
Other payables	188	-	-	-
	40,587	41,962	30,839	31,703
Net assets	138,503	135,211	49,757	59,375
Equity attributable to owners of the Company				
Share capital	39,235	39,033	39,235	39,033
Reserves	98,781	95,718	10,522	20,342
	138,016	134,751	49,757	59,375
Non-controlling interests	487	460	-	-
Total equity	138,503	135,211	49,757	59,375

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31-Mar-13		As at 30-Jun-12	
Secured	Unsecured	Secured	Unsecured
\$360,000	\$60,473,000	\$477,000	\$47,236,000

Amount repayable after one year

As at 31-Mar-13		As at 30-Jun-12	
Secured	Unsecured	Secured	Unsecured
\$2,005,000	\$30,581,000	\$2,195,000	\$31,649,000

Details of any collateral

Secured borrowings are:

- (1) bank loan secured by a charge over the property of a subsidiary; and
- (2) finance lease liabilities secured by the rights to the leased assets.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	← Group →			
	Third Quarter Ended 31		Nine Months Ended 31	
	March		March	
	2013	2012	2013	2012
	S\$'000	S\$'000	S\$'000	S\$'000
Cash flows from operating activities				
Profit before taxation and non-controlling interests	10,791	7,112	18,841	11,916
Depreciation of property, plant and equipment	1,828	1,642	5,417	4,767
Amortisation of intangible assets	133	110	427	292
Gain on disposal of property, plant and equipment	(1,015)	(2)	(1,021)	(60)
Property, plant and equipment written off	252	109	258	116
Intangible assets written off	-	-	3	-
Foreign currency translation realignment	390	(1,557)	(195)	1,902
Impairment of associate	-	-	-	7,625
Fair value loss on derivatives	-	-	-	1,183
Gain on bargain purchase of a business	(28)	-	(28)	-
Inventories written down	270	-	274	-
Inventories (write-back)/written off	(1)	-	72	-
Reversal of write-down of inventories	(181)	-	(651)	-
Allowance for doubtful receivables (trade)	57	-	72	-
Bad debts (trade) written off	-	-	4	-
Interest income	(31)	(44)	(67)	(71)
Interest expense	677	782	1,894	1,323
Share-based payment expenses	-	345	-	345
Share of results of joint venture	-	-	4	-
Deferred revenue	911	351	1,451	579
Increase in long service payments	32	-	43	-
Operating cash flows before changes in working capital	14,085	8,848	26,798	29,917
Increase in trade and other receivables	(1,658)	(133)	(1,780)	(5,053)
(Increase)/decrease in prepayments	(14)	1,213	476	(945)
Decrease/(increase) in inventories	14,477	12,251	(3,542)	(17,979)
(Decrease)/increase in trade and other payables	(12,308)	(10,169)	(2,568)	4,988
Cash flows from operations	14,582	12,010	19,384	10,928
Interest received	31	44	67	71
Interest paid	(377)	(484)	(1,370)	(917)
Income tax refund	26	-	65	150
Income tax paid	(996)	(503)	(6,732)	(5,425)
Net cash flows from operating activities	13,266	11,067	11,414	4,807
Cash flows from investing activities				
Purchase of property, plant and equipment	(9,335)	(2,429)	(18,646)	(8,774)
Purchase of investment property	-	-	-	(25,603)
Purchase of intangible assets	(198)	(147)	(979)	(345)
Proceeds from sale of property, plant and equipment	2,177	1	2,206	59
Investment in a joint venture	-	-	(25)	-
Purchase of long term investment	-	(408)	(854)	(408)
Net cash outflow on acquisition of business by a subsidiary	(71)	(6,620)	(402)	(6,620)
Net cash flows used in investing activities	(7,427)	(9,603)	(18,700)	(41,691)
Cash flows from financing activities				
Proceeds from interest bearing loans and borrowings	10,896	12,881	29,555	55,184
Repayment of interest bearing loans and borrowings	(5,235)	(16,951)	(17,968)	(27,745)
Repayment of hire purchase creditors	(37)	(35)	(180)	(108)
Proceeds from exercise of employee share options	181	189	195	387
Proceeds from issuance of Notes and warrants	-	-	-	25,000
Notes and warrants issue expense paid	-	-	-	(696)
Dividends paid	-	-	(8,851)	(9,719)
Dividends paid to minority shareholders	-	-	(45)	-
Net cash flows provided by/(used in) financing activities	5,805	(3,916)	2,706	42,303
Net increase/(decrease) in cash & cash equivalents	11,644	(2,452)	(4,580)	5,419
Cash and cash equivalents as at beginning of the period	22,025	45,394	38,581	38,779
Effects of exchange rates changes on cash and cash equivalents	168	514	(164)	(742)
Cash and cash equivalents as at end of the financial period	33,837	43,456	33,837	43,456

1(c)

A. Purchase of property, plant and equipment

Aggregate cost of property, plant and equipment acquired

Less :

Financed by hire purchase creditors

Restoration costs capitalised

Cash payments to acquire property, plant and equipment

← Group →			
Third Quarter Ended 31 March		Nine Months Ended 31 March	
2013 S\$'000	2012 S\$'000	2013 S\$'000	2012 S\$'000
9,596	2,430	18,934	8,878
(225)	(1)	(225)	(104)
(36)	-	(63)	-
<u>9,335</u>	<u>2,429</u>	<u>18,646</u>	<u>8,774</u>

Note to Consolidated Cash Flow Statement

Cash and cash equivalents included in the consolidated statement of cash flows comprise the following balance sheet amounts:

Fixed bank deposits

Cash and bank balances

← Group →			
Third Quarter Ended 31 March		Nine Months Ended 31 March	
2013 S\$'000	2012 S\$'000	2013 S\$'000	2012 S\$'000
-	18,793	-	18,793
33,837	24,663	33,837	24,663
<u>33,837</u>	<u>43,456</u>	<u>33,837</u>	<u>43,456</u>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Attributable to owners of the Company							Total	Non-controlling interests	Total equity
	Share capital	Asset revaluation reserve	Capital reserve	Share options reserve	Warrant reserve	Foreign currency translation reserve	Revenue reserve			
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000			
Group										
At 1 Jan 2013	39,050	17,705	453	1,454	437	(19,575)	88,678	128,202	436	128,638
Profit for the period, net of tax	-	-	-	-	-	-	8,441	8,441	50	8,491
Other comprehensive income, net of tax	-	(3)	-	-	-	1,192	3	1,192	1	1,193
Total comprehensive income for the period	-	(3)	-	-	-	1,192	8,444	9,633	51	9,684
Shares issued pursuant to the exercise of share options	185	-	-	(4)	-	-	-	181	-	181
At 31 Mar 2013	39,235	17,702	453	1,450	437	(18,383)	97,122	138,016	487	138,503

	Attributable to owners of the Company							Total	Non-controlling interests	Total equity
	Share capital	Asset revaluation reserve	Capital reserve	Share options reserve	Warrant reserve	Foreign currency translation reserve	Revenue reserve			
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000			
Group										
At 1 Jan 2012	38,774	13,959	453	1,014	807	(14,294)	77,858	118,571	493	119,064
Profit for the period, net of tax	-	-	-	-	-	-	5,485	5,485	(8)	5,477
Other comprehensive income, net of tax	-	-	-	-	-	(2,302)	-	(2,302)	(6)	(2,308)
Total comprehensive income for the period	-	-	-	-	-	(2,302)	5,485	3,183	(14)	3,169
Shares issued pursuant to the exercise of share options	225	-	-	(36)	-	-	-	189	-	189
Grant of share options to employees	-	-	-	345	-	-	-	345	-	345
At 31 Mar 2012	38,999	13,959	453	1,323	807	(16,596)	83,343	122,288	479	122,767

Group	Attributable to owners of the Company							Total	Non-controlling interests	Total equity
	Share capital	Asset revaluation reserve	Capital reserve	Share options reserve	Warrant reserve	Foreign currency translation reserve	Revenue reserve			
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000			
At 1 July 2012	39,033	17,705	453	1,457	437	(16,863)	92,529	134,751	460	135,211
Profit for the period, net of tax	-	-	-	-	-	-	13,441	13,441	82	13,523
Other comprehensive income	-	(3)	-	-	-	(1,520)	3	(1,520)	(10)	(1,530)
Total comprehensive income for the period	-	(3)	-	-	-	(1,520)	13,444	11,921	72	11,993
Shares issued pursuant to the exercise of share options	202	-	-	(7)	-	-	-	195	-	195
Dividends paid to minority shareholders	-	-	-	-	-	-	-	-	(45)	(45)
Dividends, net	-	-	-	-	-	-	(8,851)	(8,851)	-	(8,851)
At 31 Mar 2013	39,235	17,702	453	1,450	437	(18,383)	97,122	138,016	487	138,503

Group	Attributable to owners of the Company							Total	Non-controlling interests	Total equity
	Share capital	Asset revaluation reserve	Capital reserve	Share options reserve	Warrant reserve	Foreign currency translation reserve	Revenue reserve			
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000			
At 1 July 2011	38,539	13,959	453	1,057	-	(18,387)	84,494	120,115	354	120,469
As previously reported	38,539	13,959	453	1,057	-	(18,387)	84,494	120,115	354	120,469
Effect of adopting Amendments to FRS 12	-	-	-	-	-	-	1,354	1,354	-	1,354
As restated	38,539	13,959	453	1,057	-	(18,387)	85,848	121,469	354	121,823
Profit for the period, net of tax	-	-	-	-	-	-	7,208	7,208	114	7,322
Other comprehensive income	-	-	-	-	-	1,791	-	1,791	11	1,802
Total comprehensive income for the period	-	-	-	-	-	1,791	7,208	8,999	125	9,124
Shares issued pursuant to the exercise of share options	460	-	-	(73)	-	-	-	387	-	387
Share options lapsed	-	-	-	(6)	-	-	6	-	-	-
Grant of share options to employees	-	-	-	345	-	-	-	345	-	345
Issuance of warrants, net	-	-	-	-	807	-	-	807	-	807
Dividends, net	-	-	-	-	-	-	(9,719)	(9,719)	-	(9,719)
At 31 Mar 2012	38,999	13,959	453	1,323	807	(16,596)	83,343	122,288	479	122,767

Company	Attributable to owners of the Company				Total equity
	Share capital	Share options reserve	Warrant reserve	Revenue reserve	
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
At 1 Jan 2013	39,050	1,454	437	7,396	48,337
Total comprehensive income for the period	-	-	-	1,239	1,239
Shares issued pursuant to the exercise of share options	185	(4)	-	-	181
At 31 Mar 2013	39,235	1,450	437	8,635	49,757
At 1 Jan 2012	38,774	1,014	807	7,846	48,441
Total comprehensive income for the period	-	-	-	(793)	(793)
Shares issued pursuant to the exercise of share options	225	(36)	-	-	189
Grant of share options to employees	-	345	-	-	345
At 31 Mar 2012	38,999	1,323	807	7,053	48,182

Company	Attributable to owners of the Company				Total equity
	Share capital	Share options reserve	Warrant reserve	Revenue reserve	
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
At 1 Jul 2012	39,033	1,457	437	18,448	59,375
Total comprehensive income for the period	-	-	-	(962)	(962)
Shares issued pursuant to the exercise of share options	202	(7)	-	-	195
Dividends, net	-	-	-	(8,851)	(8,851)
At 31 Mar 2013	39,235	1,450	437	8,635	49,757
At 1 Jul 2011	38,539	1,057	-	24,802	64,398
Total comprehensive income for the period	-	-	-	(8,036)	(8,036)
Shares issued pursuant to the exercise of share options	460	(73)	-	-	387
Share options lapsed	-	(6)	-	6	-
Grant of share options to employees	-	345	-	-	345
Issuance of warrants, net	-	-	807	-	807
Dividends, net	-	-	-	(9,719)	(9,719)
At 31 Mar 2012	38,999	1,323	807	7,053	48,182

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

A) Changes in share capital during the financial period

As at 31 March 2013, the Company's issued and paid up capital, excluding treasury shares comprises 443,156,217 (30 June 2012: 442,523,217) ordinary shares. Movement in the number of the Company's issued and paid-up capital, excluding treasury shares were as follows:

Number of shares issued and paid up	Shares issued pursuant to the exercise of share options	Number of shares issued and paid up
1-Jan-13		31-Mar-13
'000	'000	'000
442,568	588	443,156

B) Share Options – Eu Yan Sang Employees Share Option Scheme

Between 1 January 2013 and 31 March 2013, the Company has issued 570,000 ordinary shares under the Eu Yan Sang Employees Share Option Scheme 2000 ("the 2000 scheme").

Under the 2000 scheme, options to subscribe for 3,024,000 shares remained outstanding as at 31 March 2013, compared to 3,826,500 as at 31 March 2012. Movements in the number of the unissued shares of the Company under the 2000 scheme during 3QFY13 were as follows:

Outstanding options as at	Number of options exercised	options lapsed	Outstanding options as at
1-Jan-13			31-Mar-13
'000	'000	'000	'000
3,827	(570)	(233)	3,024

Between 1 January 2013 and 31 March 2013, the Company has issued 18,000 ordinary shares under the Eu Yan Sang Employees Share Option Scheme 2006 ("the 2006 scheme").

Under the 2006 scheme, options to subscribe for 11,461,000 shares remained outstanding as at 31 March 2013, compared to 11,606,000 as at 31 March 2012. Movements in the number of the unissued shares of the Company under the 2006 scheme during 3QFY13 were as follows:

Outstanding options as at	Number of options exercised	Outstanding options as at
1-Jan-13		31-Mar-13
'000	'000	'000
11,479	(18)	11,461

C) Performance Share Plan

At the extraordinary general meeting of the Company held on 25 October 2007, the Company's shareholders approved the adoption of the Eu Yan Sang Performance Share Plan ("EYS PSP"). As at 31 March 2013, no shares were granted and outstanding under the EYS PSP (31 March 2012: nil).

D) Treasury shares

No treasury shares were held by the Company as at 31 March 2013 and 31 March 2012.

E) Warrants

During FY12, the Company issued 22,000,000 Warrants in conjunction with the issuance of interest bearing notes at par of \$25,000,000. The Warrants were issued at an issue price of S\$0.04 per Warrant and each Warrant carried the right to subscribe for 1 ordinary share in the capital of the Company at an exercise price of \$0.83 for each new share.

The Warrants are exercisable any time during a period of 5 years from the issue date of the Warrants. Noteholders of the S\$25,000,000 Notes have the option to tender the notes at par in lieu of cash payment for the exercise of the Warrants at the exercise price at any time before the maturity date.

Between 1 January 2013 and 31 March 2013, no convertible warrants have been exercised.

As at 31 March 2013, there were 22,000,000 (31 March 2012: 22,000,000) outstanding convertible warrants with exercise price at \$0.83 (31 March 2012: \$0.83) for each ordinary share.

1(d)(iii) To show the total number of issued shares excluding treasury shares at the end of the current financial period and as at the end of the immediately preceding year.

The number of issued shares as at 31 March 2013 is 443,156,217 (30 June 2012: 442,523,217) ordinary shares.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in note 5 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial year as those of the audited financial statements for the year ended 30 June 2012.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

On 1 July 2012, the Group adopted the Amendments to FRS 1 Presentation of Items of Other Comprehensive Income (OCI). The Amendments to FRS 1 changes the grouping of items presented in OCI. Items that could be reclassified to profit or loss at a future point in time would be presented separately from items which will never be reclassified. The Amendments only affect the presentations of items that are already recognised in OCI and have no impact on the financial position or performance of the Group. The adoption of the Amendments does not result in material changes to the Group's accounting policies and does not have any material impact on the financial statements.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	← GROUP →			
	Third Quarter Ended 31 March		Nine Months Ended 31 March	
	2013	2012	2013	2012
	cents	cents	cents	cents
Earnings per ordinary share of the Group based on net profit attributable to shareholders:				
(i) Based on the weighted average number of ordinary shares	1.91	1.24	3.04	1.63
Weighted average number of shares ('000)	442,770	441,676	442,624	441,676
(ii) On a fully diluted basis	1.90	1.23	3.02	1.62
Weighted average number of shares ('000)	445,129	445,707	444,984	445,707

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:- (a) current financial period reported on; and (b) immediately preceding financial year.

	31-Mar-2013	30-Jun-2012
Net asset value per ordinary share based on issued share capital	\$	\$
For the Group (Cents)	31.1	30.5
For the Company (Cents)	11.2	13.4

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Overview

The Group saw a double-digit growth of 13% in revenue for the 3rd quarter and 9 month period. The higher revenue was largely attributed to the strong performance from the core markets of Hong Kong and Malaysia during the 3rd quarter as a result of the Chinese New Year festive promotions. Revenue was also boosted by the contribution from Healthy Life Group ("HLG"), which was incepted in February 2012.

Gross margins for the 3rd quarter and 9 month period were 48% and 50% respectively, relatively on par with the previous corresponding periods.

Despite higher distribution and selling expenses ("D&S") for the 3rd quarter, the Group's Operating profit ("OP") went up by 41% against last year as a result of the strong 3rd quarter sales performance and lower administrative expenses. For the 9 month period, OP declined slightly by 4%, largely due to the running costs for HLG, higher spending in advertising and promotion ("A&P") and increased cost pressures from salaries and rental.

The Group's Profit before tax ("PBT") for the 3rd quarter was above last year by 52%, mainly due to the strong 3rd quarter OP performance. For the 9 month period, PBT also saw a double digit growth as last year's PBT was impacted by an impairment charge on an associated company.

(A) Revenue

The Group's overall revenue for the 3rd quarter and 9 month period increased by 13% against the previous corresponding periods, primarily due to growth in the retail and wholesale segments.

Revenue by Activities

	GROUP					
	Third Quarter Ended 31 March			Nine Months Ended 31 March		
Activities	2013	2012	Change	2013	2012	Change
	S\$'000	S\$'000	+/(-)%	S\$'000	S\$'000	+/(-)%
Retail (TCM & non TCM)	83,505	73,592	13	198,100	177,893	11
Wholesale (TCM & non TCM)	12,351	11,158	11	35,183	27,253	29
Clinic - TCM	4,225	4,261	(1)	12,996	13,008	(0)
Others	1,100	824	33	3,351	2,175	54
	101,181	89,835	13	249,630	220,329	13

Traditional Chinese Medicine ("TCM") - comprising Chinese Proprietary Medicine ("CPM"), Health Foods and Medicinal Herbs.

Retail – The double-digit growths in retail revenue for the 3rd quarter and 9 month period were mainly due to improved retail sales from the Malaysia and Hong Kong entities. The Chinese New Year festive promotions during the 3rd quarter also helped to boost the retail sales performance for the Group.

Wholesale – The Group's wholesale revenue increased by 11% in the 3rd quarter, mainly contributed by HLG which was incepted in February last year. The Group's wholesale revenue for the 9 month period went up by 29% largely due to the contribution from HLG and the strong wholesale performance from Hong Kong.

Clinic – The Group's 3rd quarter revenue for the clinic business declined by 1% against last year while revenue for the 9 months remained relatively on par with last year.

Revenue under "Others" mainly related to food and beverages income, rental income and franchise fee income.

Turnover by Geographical Locations:

		GROUP					
		Third Quarter Ended 31 March			Nine Months Ended 31 March		
<u>Core Countries</u>		2013 '000	2012 '000	Change +/(-)%	2013 '000	2012 '000	Change +/(-)%
Hong Kong*	SGD	33,294	31,547	6	94,939	90,287	5
	HKD	208,991	192,841	8	597,514	556,936	7
Singapore	SGD	22,504	22,174	1	60,027	60,592	(1)
Malaysia	SGD	36,095	32,710	10	68,394	66,046	4
	MYR	90,239	79,562	13	171,019	161,569	6
Australia	SGD	9,288	3,404	n.m.	26,270	3,404	n.m.
	AUD	7,235	2,603	n.m.	20,492	2,603	n.m.
Total		101,181	89,835	13	249,630	220,329	13

* Include Macau and China.

In local currency terms, Hong Kong's revenue for the 3rd quarter and 9 month period grew by 8% and 7% respectively against the corresponding periods, largely attributed to the better retail performance for Hong Kong and Macau and also strong wholesale performance in Hong Kong. Singapore's revenue for the 3rd quarter was marginally higher than last year by 1% while revenue for the 9 month period decreased by 1% against last year. Consumer spending remained subdued in the Singapore market. Malaysia's revenue for the 3rd quarter and 9 month period, in terms of local currency, increased by 13% and 6% respectively against the corresponding periods. Malaysia's revenue performance for the 3rd quarter was particularly boosted by the Chinese New Year festive promotions. Australia's revenue for the 3rd quarter and 9 month period accounted for 9% and 11% of the Group's revenue respectively. Australia's revenue contribution to the Group had been steadily increasing since its inception in February last year.

(B) FY13 Outlets & Clinics

Countries	Retail		General TCM Clinics		Premier TCM Clinics		Integrative Medical Centre	
	Added / (Closed)	Total	Added / (Closed)	Total	Added / (Closed)	Total	Added / (Closed)	Total
Australia	(2)	79	-	-	-	-	-	-
Malaysia	1	93	-	3	-	-	-	-
Hong Kong	2	56	-	-	-	-	-	2
Singapore	(1)	49	1	21	-	3	-	-
China	-	19	-	-	-	-	-	-
Macau	-	2	-	-	-	-	-	-
Total	-	298	1	24	-	3	-	2

During the 3rd quarter, the Group added a total of 3 retail outlets and 1 clinic to its outlet network. A total of 3 retail outlets in Australia and Singapore were closed during the 3rd quarter.

(C) Profitability

The Group's OP for the 3rd quarter posted a 41% improvement over last year, largely due to the improved contributions from the core markets of Hong Kong and Malaysia. OP was also boosted by the performance from festive promotions, which was partially affected by the timing of Chinese New Year. The Group's OP for the 9 month period declined by 4% against the corresponding period. Excluding the operating loss for Australia, the Group's OP grew by 15%, primarily due to the strong 3rd quarter performance from the core markets.

The Group's PBT for the 3rd quarter recorded a 52% increase over last year, largely from the higher OP. The Group's PBT for the 9 month period improved significantly against last year as PBT for last year was impacted by the impairment charge for an associated company.

(D) Distribution and selling expenses

D&S expenses went up by 11% and 16% for the 3rd quarter and 9 month period respectively, primarily attributed to expenses incurred for HLG's retail and wholesale operations, increased spending on A&P and increased cost pressures for rental and salaries.

(E) Administrative expenses

Administrative expenses for the 3rd quarter declined by 3% against last year, largely due to lower corporate expenses. Administrative expenses for the 9 month period were higher than last year by 24%, primarily due to the running costs for HLG.

(F) Interest expenses

The increase in interest expenses for the 9 month period was largely due to the \$25M notes issued during the 2nd quarter of FY12.

(G) Property, plant and equipment

The increase was primarily due to capital expenditure incurred for retail outlets and expansion of production facilities in Hong Kong.

(H) Long term investments

The increase was due to equity investments for the Singapore and Malaysia entities.

(I) Fixed bank deposits, cash and bank balances

The decrease in fixed bank deposits, cash and bank balances was largely due to repayment of loans, capital expenditure and payment of dividends to shareholders but partially offset by an increase in cash generated from operating activities.

(J) Tax payable

The decrease in tax payable was mainly due to payment of income taxes by the Hong Kong and Malaysia entities.

(K) Interest bearing loans and borrowings

The higher interest bearing loans and borrowings were mainly due to the financing of working capital requirements as well as capital expenditure.

(L) Cash flows

Net cash flows from operating activities for the 9 month period was higher than last year by S\$6.6 million. This was largely attributed to lower spending on inventories as compared to last year.

Net cash used in investing activities for the 9 month period was lower than last year by S\$23.0 million as there was no purchase of investment property during the current financial period.

Net cash provided by financing activities for the 9 month period was below last year by S\$39.6 million primarily due to lower interest bearing loans and borrowings taken up. Last year's cash inflow from financing activities also included proceeds from the issuance of 3% p.a. fixed rate SGD Notes.

As at 31 March 2013, the Group had cash and cash equivalents amounting to S\$33.8 million as compared to S\$43.5 million as at 31 March 2012.

The Group's gearing ratio was 43.2% as at 31 March 2013.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The results for the period are in line with the prospect statement contained in the FY2012 full year announcement made on 28 August 2012.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Company expects economic growth in its core markets to be relatively weak amid the mixed Asian economic outlook. The economy in China, which showed signs of recovery has slowed down in the first quarter of 2013, thereby projecting uncertainty on current and future economic growth for the region. The Company expects its sales improving incrementally but rising operating costs, especially on retail rents will continue to impact and shave operating profit margins. The current operating environment is challenging but Company sees many new strategic opportunities for growth in lines of business that complement its existing core. Continuous new product development, extending wholesale and distribution channels, investment in manufacturing facilities and geographical expansion remains the key strategic focus. The Company expects the performance of its core business to be robust and cash flow generating, while new investments in China and Australia continue to demonstrate significant improvements in its operations, providing the Company positive longer term prospects.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

None

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None

(c) Date payable

Not applicable

(d) Books closure date

Not applicable

12. If no dividend has been declared/recommendeded, a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Interested Persons Transactions for the financial period ended 31 March 2013

Interested Person Transaction	Aggregate value of all interested person transactions (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under shareholders' mandate (excluding transactions less than S\$100,000 pursuant to Rule 920)
	S\$'000	S\$'000
Transactions with:-		
[A] XAct Solutions Pty. Ltd	1,333	-
[B] Eu Yan Sang Charitable Foundation Company Limited	191	-

14. Negative confirmation pursuant to Rule 705(5).

The Board of Eu Yan Sang International Ltd does hereby confirm that to the best of its knowledge, nothing has come to the attention of the Board which may render the third quarter unaudited financial statements for the period ended 31 March 2013 to be false or misleading in any material aspect.

BY ORDER OF THE BOARD

Lam Chee Weng
Chief Financial Officer
7 May 2013